

PROFILE: Fluid Waste Services Inc.

Serving the Community with Safety and Efficiency

Fluid Waste Services Inc. was founded in 1989 by Chip McAuley and his wife Sonnie. FWS is now proudly owned and operated by their daughters Morgan (CEO) and Margo (VP).

It started as a sewer cleaning company with one combination cleaning truck operating out of Chip and Sonnie's backyard – with Chip handling the day-to-day jobs and Sonnie handling the sales, knocking on the doors of local businesses asking if they needed

“Focus on finding the right people and best equipment”



their grease traps pumped. Thirty-three years later, FWS has grown to offer more than a dozen services in the utility maintenance industry with a fleet of over 30 vehicles, 50+ employees, two locations, and the desire to continue growing under a new generation of female leadership.

Back in the 1980s while working for a plumbing company in Indianapolis, Chip recognized the standard of service for companies that could high pressure jet was pretty low. And in that, Chip saw an opportunity. He convinced his wife to put everything they owned up for a loan to purchase a combo truck and start a company, called Fluid Waste Services.

Chip's goal in starting FWS was simple: build an organization that serves its community with the absolute highest-quality service. In order to do that, Chip put his focus on finding the right people and the best equipment. By prioritizing and investing in his employees and the machinery they used daily, Chip created a place where men and women could have life-long careers and truly become experts in the industry.

FWS is now made up of over 50 individuals who are trained to do things the right way, without cutting corners and without sacrificing safety. One example being the company's policy to always have two crew members in a truck to increase the level of safety and efficiency on every job site. Regardless of what may seem easier in the moment, or what the competition is doing, FWS stays true to its core values of safety, professionalism, reliability, efficiency, adaptability, and teamwork.

When you meet Chip, you remember him. He is the kind of person you enjoy being around. He is true to his word, he is relentless in finding solutions, and he constantly holds himself to the standard of doing the right thing. Fluid Waste Services is a mirror of those qualities. As his daughters take the reins, they bring their own unique values to the table, but stay steadfast in their commitment to the qualities their father Chip founded the company upon 33 years ago.

Fluid Waste is available Monday through Friday for scheduled work and 24/7 for emergency services.

FLUID WASTE SERVICES, INC.
FWS
C40

- Hydro Excavating
- Utility Locating | Potholing
- Lift Station | BMP | Tank | Filter Cleaning
- CCTV Pipeline Televising | Lateral Launching
- Industrial Vacuuming
- Jet | Vac Pipeline Cleaning
- Pipeline Testing - Air | Mandrel | Vacuum
- Pipeline Rehab | Full & Sectional Lining

Fluid Waste Services, Inc | 317.773.7996 | www.fluidwasteservices.com | 21239 State Road 19, Noblesville, IN 46060